



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

**STATE OF DELAWARE
REAL ESTATE COMMISSION**

TELEPHONE: (302) 744-4500
FAX: (302) 739-2711
WEBSITE: DPR.DELAWARE.GOV
EMAIL: customerservice.dpr@state.de.us

PUBLIC MEETING MINUTES:	REAL ESTATE COMMISSION
MEETING DATE AND TIME:	Thursday, September 8, 2016 at 9:00 a.m.
PLACE:	861 Silver Lake Boulevard, Dover, Delaware Conference Room B , Second Floor of the Cannon Building
MINUTES FOR APPROVAL:	October 13, 2016

MEMBERS PRESENT

Jason Giles, Professional Member, Chairperson
Lynnette Scott, Professional Member, Vice Chairperson
Michael Harrington, Sr., Professional Member
Joseph F. McCann, Public Member
Justin Healy, Professional Member
Lynn Rogers, Public Member, Secretary

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General
Nicole Williams, Administrative Specialist III
Sandra Wagner, Office Manager

MEMBERS ABSENT

Andrew Staton, Professional Member

ALSO PRESENT

Tom Burns, Real Estate Education Committee

CALL TO ORDER

Mr. Giles called the meeting to order at 9:30 a.m. Ms. Wagner advised the Commission of the new Board Liaison, Ms. Nicole Williams. The Commission thanked Ms. Wagner for her service to the Commission.

The Commission moved to the agenda topic for discussion and review of application for salesperson license for James D. Baugh.

Ms. Scott entered the meeting at 9:37 a.m.

REVIEW OF MINUTES

Mr. McCann made a motion, seconded by Mr. Rogers, to approve the minutes of the meeting held on August 11, 2016 as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Review and Signing of Orders

Ms. Kelly advised of the orders for review and signatures for the Commission.

Guaranty Fund – Oluwatobi Menawonu was signed by the Commission.

Guaranty Fund – Jacqueline Delaney was signed by the Commission.

Proposal to Deny: Waiver Granted – Naomi Ricketts was signed by the Commission.

NEW BUSINESS

Education Committee Report

Mr. Burns reported on the Real Estate Education Committee's meeting. The Education Committee met on September 1, 2016. Mr. Burns advised of the topic for the annual seminar and that there will be a skit performed as well as a jeopardy game program will be implemented to engage the crowd. Ms. Wagner advised that Ms. Williams will need to know what equipment will be needed. Mr. Burns advised that not much equipment will be required, mainly tables and chairs. Mr. Burns advised that he does not believe there will not be any type of electronic equipment needed but will check and get back with Ms. Williams with a final answer. The date of the annual seminar is scheduled for November 10, 2016.

Mr. Giles made a motion, seconded by Mr. McCann, to approve the Education Committee report for September. By unanimous vote, the motion carried.

Applications for Licensure

Ratification of Salesperson Applications

Mr. Rogers made a motion, seconded by Mr. McCann, to ratify the following applications for salespersons per attached list at the end of the minutes. By unanimous vote, the motion carried.

Ratification of Broker and Associate Broker Applications

Mr. Rogers made a motion, seconded by Mr. McCann, to ratify the following applications for broker and associate broker per attached list at the end of the minutes. By unanimous vote, the motion carried.

Ratification of Applications for Reinstatement

None for approval.

Review of Applications for Reinstatement – Both Exams Needed

The Commission reviewed the reinstatement application for Ms. Charlene Carter. Mr. Rogers made a motion, seconded by Mr. Harrington, to approve the reinstatement application for Ms. Carter upon successful passing of both the National and State exams. By unanimous vote, the motion carried.

Review of Applications for New Office

The Commission reviewed the following office application(s):

Long & Foster Real Estate – Middletown, DE, John Nicholas D'Ambrosia, Broker

Mr. Harrington made a motion, seconded by Mr. Rogers, to approve the new office application for Long & Foster Real Estate. By unanimous vote, the motion carried.

Review of Salesperson Application – James D. Baugh

The Commission reviewed the salesperson application for Mr. James D. Baugh. Ms. Kelly advised of the criminal conviction Mr. Baugh incurred from years ago at the age of 18. The Commission has the right to waive the criminal conviction if they feel granting the license will not jeopardize the health, safety and welfare of the public. Mr. Harrington advised that giving the good record of Mr. Baugh's history since the conviction. Mr. Harrington made a motion, seconded by Mr. Healy, to grant a waiver and approve Mr. Baugh a salesperson license.

Status of Complaints

Complaint # 02-06-16 – Dismissed by Attorney General's Office

Correspondence

There was no correspondence.

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

Ms. Kelly advised that the appeal for the auctioneer regulations has been submitted to the Supreme Court in which she has to prepare a briefing. Mr. Giles inquired about the overturn of the regulations appeal. Ms. Kelly advised that it rare to overturn an appeal for regulations.

Ms. Wagner advised the Commission that she and Ms. Williams attended the Education Committee meeting and due to the education courses are now modules the Board office staff was granted approval to review and clear the audits.

Ms. Wagner advised she was contacted by PearsonVue regarding Test Development Committee for review of the exam next month in October. Ms. Wagner inquired of who the past attendees were and who would be attendees for the committee this year.

PUBLIC COMMENT

There was no public comment.

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, October 13, 2016 at 9:00 a.m.

ADJOURNMENT

Ms. Scott made a motion, seconded by Mr. McCann to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 9:54 a.m.

Respectfully submitted,



Nicole M. Williams
Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

Salesperson Ratification List

License Number	Licensee Name	License Type	Broker Office	Location
RS-0024081	Ricketts, Naomi Ruth	Salesperson	BHHS Fox & Roach	Newark DE 19711
RS-0024082	Penate, Diana	Salesperson	First Class Properties of DE, LLC dba Weichert Realtors-Firs	Dover DE 19901
RS-0024083	Harrington, Paul A	Salesperson	Weichert Realtors	Chadds Ford PA 19317
RS-0024084	Ellis, Marlena D	Salesperson	Home Team Realty	Seaford DE 19973
RS-0024085	Swartz, Stephanie Nicole	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024086	Swalm, Cathy Lynn	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024087	Rayfield, Karen M	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024088	Reyes, Sonia D	Salesperson	Re/Max Associates	Newark DE 19711
RS-0024089	Sadiq, Masood	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024090	Zang, Jason M	Salesperson	RE/Max Chesapeake	Elkton MD 21921
RS-0024091	Washington, Soba S	Salesperson	Weichert Realtors	Wilmington DE 19808
RS-0024092	Ruffin, Sheila M	Salesperson	NRT Philadelphia LLC d/b/a Coldwell Banker Preferred	Wilmington DE 19808
RS-0024093	Rowe, Albert F.	Salesperson	Long & Foster REal Estate, Inc	Greenville DE 19807
RS-0024094	Abbott, William C	Salesperson	Ocean Atlantic Sotheby's International Realty	Rehoboth Beach DE 19971
RS-0024095	Smith, Jennifer A	Salesperson	Keller Williams Realty	Bethany Beach DE 19930
RS-0024096	Meiklejohn, Anna G	Salesperson	Keller Williams Realty	Bethany Beach DE 19930
RS-0024097	Schifano, Sarah	Salesperson	Keller Williams Realty	Bethany Beach DE 19930
RS-0024098	Purnell, Randall M	Salesperson	Patterson-Schwartz	Wilmington DE 19810
RS-0024099	Galbraith, Brian A	Salesperson	Berkshire Hathaway HomeServices Fox and Roach	Hockessin DE 19707
RS-0024100	Gadsden, Carol C.	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024101	Lilienfield, Elisa	Salesperson	Long & Foster Real Estate, Inc	Bethany Beach DE 19930
RS-0024102	Colagreco, David C	Salesperson	21st Century Real Estate	Folsom PA 19033
RS-0024103	Ibarra, Sandra	Salesperson	Maggio Shields	Rehoboth Beach DE 19971
RS-0024104	Webber, Megan Giordano	Salesperson	RE/Max Associates	Hockessin DE 19707
RS-0024105	Harper, Brenda S	Salesperson	Coldwell Banker Residential Brokerage	Bethany Beach DE 19930
RS-0024106	Brown, Tirzha	Salesperson	Long & Foster Real Estate, Inc	Bear DE 19701
RS-0024107	Knight, Angela M	Salesperson	Long & Foster REal Estate, Inc	Bear DE 19701

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RS-0024108	Marini, Regina P	Salesperson	Sterling Real Estate, LLC	Wilmington DE 19803
RS-0024109	Reveron, Emiliano	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024110	Lyons, Karen	Salesperson	Long & Foster Real Estate, Inc	Wilmington DE 19807
RS-0024111	O'Rourke, Eileen J.	Salesperson	Coldwell Banker Residential Brokerage	Bethany Beach DE 19930
RS-0024112	Russell, John Merton	Salesperson	Keller Williams Brandywine Valley	West Chester PA 19382
RS-0024113	Costa, Adam	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024114	Hall, Thea M	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Bear DE 19701
RS-0024115	Davis, Edward B	Salesperson	Long & Foster REal Estate, Inc	Wilmington DE 19807
RS-0024116	Clarke, Diane Finocchi	Salesperson	Delmarva Resorts Realty	Lewes DE 19958
RS-0024117	Tovar, Luis E	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Devon PA 19333
RS-0024118	Delaney, Dennis J	Salesperson	Long & Foster Real Estate, Inc	Bethany Beach DE 19930
RS-0024119	Posey, Toria Pauline	Salesperson	Keller Williams Real Estate	Media PA 19063
RS-0024120	Huber, Daryl L	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Devon PA 19333
RS-0024121	Guilford, Michelle Nicole	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024122	Meissler, Pamela R	Salesperson	Patterson-Schawartz	Wilmington DE 19810
RS-0024123	Spivey, Hugh B, Jr	Salesperson	Coldwell Banker Residential Brokerage	Bethany Beach DE 19930
RS-0024124	Carmichael, Janiece	Salesperson	Long & Foster Real Estate, Inc	Wilmington DE 19808
RS-0024125	Mazur, Michael Paul	Salesperson	Patterson-Schwartz Real Estate	Wilmington DE 19807
RS-0024126	Buckingham, Robert Brooks	Salesperson	RE/MAX Associates	Newark DE 19711
RS-0024127	Little, Mariah Lynn	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024128	Dipietro, Matthew J	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024129	Knieriem, Brendin N.	Salesperson	Welcome Home realty	Dover DE 19901
RS-0024130	Pettway, Ronald Keiano	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024131	Webb, Chelsey Leigh	Salesperson	Keller Williams Realty	Lewes DE 19958
RS-0024132	Wolfs, Rachel Marie	Salesperson	Long & Foster REal Estate, Inc	Wilmington DE 19807
RS-0024133	Scope, Jeanne Marie	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024134	Aidoo Yeboah, Priscilla	Salesperson	Meyer & Meyer Realty	Wilmington DE 19805
RS-0024135	Scully, Patrick J	Salesperson	Curt Scully Realty	New Castle DE 19720

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RS-0024136	Foraker, Brian	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Hockessin DE 19707
RS-0024137	Pulido, Joeny	Salesperson	Patterson Schwartz	Dover DE 19904
RS-0024138	Santos, Ena E	Salesperson	Long & Foster Real Estate, Inc.	Bear DE 19701-6005
RS-0024139	Potter, Shawn L	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024140	Kennedy, Brian K	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024141	Esterline, Dennis John	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024142	Rodek, Sarah A	Salesperson	Berkshire Hathaway HomeServices Fox & Roach	Newark DE 19711
RS-0024143	Fisher, Jessica N	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024144	Peterdozzi, Nicole	Salesperson	Keller Williams Realty	Bethany Beach DE 19930
RS-0024145	Swamy, Enjamuri N	Salesperson	Realty Mark Associates	Newark DE 19702
RS-0024146	Grey, Kerie J	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024147	Johnson, Brianni Imani	Salesperson	Keller Williams Realty	Christiana DE 19702
RS-0024148	Wais, Mir	Salesperson	Alliance Realty	New Castle DE 19720
RS-0024149	West, Amy E	Salesperson	Patterson Schwartz	Hockessin DE 19707
RS-0024150	Poliak, Shari L	Salesperson	Long & Foster Real Estate, Inc	Bethany Beach DE 19930

Broker and Associate Broker Ratification List

License Number	Licensee Name	License Type	Broker Office	Location
RA-0020485	Steward, Sean	Associate Broker	Home Team Realty	Seaford DE 19973
RA-0020486	Hand, William E., Jr.	Associate Broker	Keller Williams Realty	Bethany Beach DE 19930
RA-0020487	Baker, Ann K.	Associate Broker	Keller Williams Realty	Bethany Beach DE 19930
RA-0020488	Alexander, Stephen R	Associate Broker	Keller Williams Realty	Bethany Beach DE 19930
RB-0020484	Welcome, John Daniel	Broker	Welcome Home Realty	Dover DE 19901
RB-0020489	Peiffer, William L	Broker	Maggio Shields Real Estate Brokerage	Rehoboth Beach DE 19971
RB-0020490	Flax, Bernice N	Broker	Exit Reality at the Beach	Berlin MD 21811
RB-0020491	Souleymane, Diallo	Broker	Diallo Real Estate	Elkins Park PA 19027